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outlines these levels in  
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the bottom level of  
advertising up to the  
top, most high touch of  
one on one meetings.  
He suggests focusing  
your efforts on the top  
of the pyramid:



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7L: Seven Levels of Communication: Referral Rainmaker Accelerator on January 7, 2020 - Tuesday from 4:30 PM to 5:30 PM.

Our first meeting (Part A) of the 7 Weeks of Referral Mastery. This 1-hour meeting is open to any business owner/business professional that wants to grow their business by referrals based on love, appreciation, and generosity. The hosts

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